STATE OF NEW HAMPSHIRE INTER-DEPARTMENT COMMUNICATION

DATE: December 13, 2023

FROM: Tobey Reynolds, PE^{TR} **AT (OFFICE):** Executive Office

Asst. Director of Project Development

SUBJECT: Recommendation on Escalation Rate

For Consultant Services Contracts

TO: David Rodrigue, PE THRU: William J. Oldenburg, PE

Assistant Commissioner Director of Project Development

Approved: <u>DR</u> Date: <u>12/27/2023</u>

Routed and approved in MTS:

MEMORANDUM

This memo requests approval that the 2024 annual Escalation Rate be set at 3.75%.

The Consultant Committee discussed the recommended annual Escalation Rate to be used for determining the mean average salary rate used for fee calculations on 2024 standalone contracts. At the recommendation of the Consultant Committee, this escalation rate is established each year by the Assistant Commissioner and is used to offset some of the consultant's risk involved in determining a fixed salary rate for each classification during fee negotiations of standalone agreements. The escalation factor is intended to take into account changes in employee salaries over the life of the contract, so the salaries used in the fee negotiations more accurately estimate the actual salaries over the life of the contract. The escalation factor for 2023 was set at 4.50%, 2022= 3.75%, 2021= 2.00%, 2020 = 2.25%, 2019 = 2.75%, 2018 = 2.0%, prior to 2018 the rate had been 3% for the previous several years.

The Consultant Committee has reviewed the information with the Department's Internal Audit Office on the determination of the annual contract adjustment rate calculation. Using the escalation rate calculation procedure approved in 2019 the Committee determined the "Employment Cost Index - Professional, Scientific, and Technical Services" industry for the 12-month period ending on September 30th of 2023 was 3.8%.

The Committee recommends approval that the 2024 annual escalation rate be set at 3.75%. This percentage is rounded to the next lowest ½ percent.

cc: Consultant Committee Internal Audit Office





Transmission of material in this release is embargoed until 8:30 a.m. (ET) Tuesday, October 31, 2023

USDL-23-2314

Technical information: (202) 691-6199 • ncsinfo@bls.gov • www.bls.gov/eci

Media contact: (202) 691-5902 • pressoffice@bls.gov

EMPLOYMENT COST INDEX – SEPTEMBER 2023

Compensation costs for civilian workers increased 1.1 percent, seasonally adjusted, for the 3-month period ending in September 2023, the U.S. Bureau of Labor Statistics reported today. **Wages and salaries** increased 1.2 percent and **benefit costs** increased 0.9 percent from June 2023. (See chart 1 and tables A, 1, 2, and 3.)

Chart 1. Three-month percent change, seasonally adjusted, civilian workers, total compensation

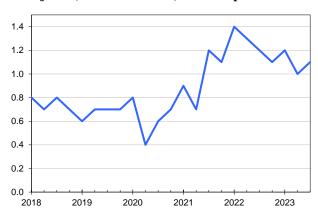
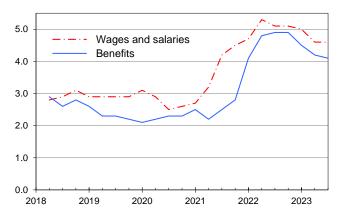


Chart 2. Twelve-month percent change, not seasonally adjusted, civilian workers



Compensation costs for civilian workers increased 4.3 percent for the 12-month period ending in September 2023 and increased 5.0 percent in September 2022. Wages and salaries increased 4.6 percent for the 12-month period ending in September 2023 and increased 5.1 percent for the 12-month period ending in September 2022. Benefit costs increased 4.1 percent over the year and increased 4.9 percent for the 12-month period ending in September 2022. (See chart 2 and tables A, 4, 8, and 12.)

Compensation costs for private industry workers increased 4.3 percent over the year. In September 2022, the increase was 5.2 percent. Wages and salaries increased 4.5 percent for the 12-month period ending in September 2023 and increased 5.2 percent in September 2022. The cost of **benefits** increased 3.9 percent for the 12-month period ending in September 2023 and increased 5.0 percent in September 2022. Inflation-adjusted (constant dollar) compensation costs for private industry increased 0.6 percent for the 12-month period ending in September 2023. Inflation-adjusted wages and salaries increased 0.8 percent for the 12 months ending September 2023. Inflation-adjusted benefit costs in the private sector increased 0.2 percent over that same period. (See charts 3, 4, and tables A, 5, 9, and 12.)

Chart 3. Twelve-month percent change, current dollar, private industry workers

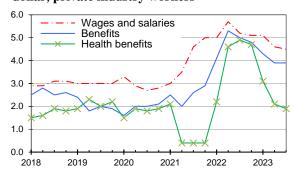
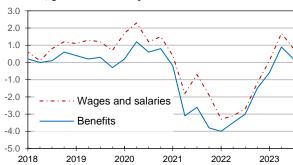


Chart 4. Twelve-month percent change, constant dollar, private industry workers



Among private industry **occupational groups**, compensation cost increases for the 12-month period ending in September 2023 ranged from 3.9 percent for production, transportation, and material moving occupations to 4.5 percent for service occupations. Within **industry supersectors**, compensation cost increases ranged from 3.7 percent for manufacturing to 4.9 percent for both education and health services and for other services, except public administration. (See table 5.)

Compensation costs for state and local government workers increased 4.8 percent for the 12-month period ending in September 2023, compared with an increase of 4.6 percent in September 2022. Wages and salaries increased 4.8 percent for the 12-month period ending in September 2023 and increased 4.4 percent a year ago. Benefit costs increased 4.7 percent for the 12-month period ending in September 2023. The prior year increase was 5.0 percent. (See chart 5 and tables A, 7, 11, and 12.)

Chart 5. Twelve-month percent change, not seasonally adjusted, state and local government workers

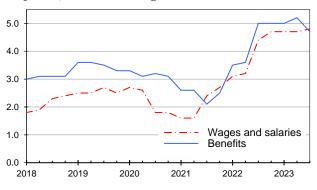


Table A. Major series of the Employment Cost Index

[Percent change]

Category	3-month, seasonally adjusted		12-month, not seasonally adjusted, current dollar			12-month, not seasonally adjusted, constant dollar			
	Jun. 2023	Sep. 2023	Sep. 2022	Jun. 2023	Sep. 2023	Sep. 2022	Jun. 2023	Sep. 2023	
Civilian workers ¹									
Compensation ²	1.0	1.1	5.0	4.5	4.3	-2.9	1.6	0.6	
Wages and salaries	1.0	1.2	5.1	4.6	4.6	-3.0	1.7	0.9	
Benefits	0.9	0.9	4.9	4.2	4.1	-3.0	1.2	0.4	
Private industry									
Compensation ²	1.0	1.0	5.2	4.5	4.3	-2.8	1.5	0.6	
Wages and salaries	1.0	1.1	5.2	4.6	4.5	-2.7	1.7	0.8	
Benefits	0.9	8.0	5.0	3.9	3.9	-3.0	0.9	0.2	
Health benefits	-	-	4.9	2.1	1.9	-	_	-	
State and local government									
Compensation ²	1.0	1.5	4.6	4.9	4.8	-3.3	1.9	1.0	
Wages and salaries	0.8	1.8	4.4	4.7	4.8	-3.5	1.7	1.0	
Benefits	1.0	1.2	5.0	5.2	4.7	-3.0	2.1	1.0	

¹ Includes private industry and state and local government.

Note: All estimates in the table can be found in the public database at www.bls.gov/eci/data.htm. Dashes indicate data not available.

² Includes wages and salaries and benefits.

TECHNICAL NOTE

The Employment Cost Index (ECI) measures the change in the cost of labor, free from the influence of employment shifts among occupations and industries. For information on survey concepts, coverage, methods, nonresponse adjustment, and imputation, see *National Compensation Measures Handbook of Methods* at www.bls.gov/opub/hom/ncs/home.htm.

Sample size

Data for this reference period were collected from a probability sample of approximately 27,900 occupational observations selected from a sample of about 6,900 private industry establishments and approximately 7,500 occupational observations selected from a sample of about 1,400 state and local government establishments that provided data at the initial interview. Beginning December 2021, an additional (fourth) private industry sample is used in estimation to mitigate the impact of decreasing response rates.

Standard errors

To assist users in ascertaining the reliability of ECI series, standard errors of all current quarter not seasonally adjusted 3- and 12-month percent change series are also available, see www.bls.gov/eci/factsheets/eci-standard-errors.htm and the database query tool at www.bls.gov/eci/data.htm. Standard errors provide users a measure of the precision of an estimate to ensure that it is within an acceptable range for their intended purpose.

<u>Historical listings</u>

Historical ECI data are available in (xlsx) format at www.bls.gov/eci/tables.htm. The continuous occupational and industry series listing uses the Standard Industrial Classification (SIC) Manual and Occupational Classification System (OCS) series from 1975 through 2005 and the North American Industry Classification System (NAICS) and Standard Occupational Classification (SOC) from 2006 to the present. It provides the official series deemed continuous after the change in classification systems. For more information on the criteria used in defining continuous series, see the article published in the *Monthly Labor Review* at www.bls.gov/opub/mlr/2006/04/art2full.pdf.

Employer Costs for Employee Compensation data

The costs per hour worked of compensation components are published as part of the Employer Costs for Employee Compensation (ECEC) news release. The ECEC release dates are available at www.bls.gov/schedule/news_release/ecec.htm. Historical ECEC data are available in xlsx format at www.bls.gov/ecec/tables.htm. Since the ECEC is calculated with current employment weights rather than the fixed weights used in computing the ECI, year-to-year changes in the cost levels usually differ from those in the ECI.

Fixed employment weights

For additional information on the use of fixed employment weights in computing the ECI, see www.bls.gov/opub/mlr/2016/article/introducing-2012-fixed-employment-weights-for-the-employment-cost-index.htm. Beginning with the December 2022 release, the ECI introduced new employment weights, see www.bls.gov/eci/notices/2022/eci-2021-fixed-weights-and-2018-soc-update.htm.

Additional information

Historical tables are available in (xlsx) format for constant dollar, current dollar, and continuous series, see www.bls.gov/eci/tables.htm. ECI release dates are available on the release calendar at www.bls.gov/schedule/news_release/eci.htm. Subscribe to receive the BLS Economic News Release email at public.govdelivery.com/accounts/USDOLBLS/subscriber/new. If you are deaf, hard of hearing, or have a speech disability, please dial 7-1-1 to access telecommunications relay services.

Table 9. Employment Cost Index for wages and salaries, for private industry workers, by occupational group and industry

[Not seasonally adjusted]

l	Index value (Dec. 2005=100)			Percent changes for						
Occupational group and industry	Sep. Jun.		Sep.	3-months ended- 12-months ended-						
	2022	2023	2023	Sep. 2022	Jun. 2023	Sep. 2023	Sep. 2022	Jun. 2023	Sep. 2023	
All workers	155.9	161.3	162.9	1.1	1.1	1.0	5.2	4.6	4.5	
Excluding incentive paid occupations ¹	155.3	160.8	162.3	1.2	1.1	0.9	5.6	4.8	4.5	
Occupational group										
Management, professional, and related	150.8	155.8	157.6	0.9	1.2	1.2	4.1	4.2	4.5	
Excluding incentive paid occupations ¹	149.3	154.4	155.9	1.0	1.2	1.0	4.6	4.5	4.4	
Management, business, and financial	151.8	156.3	158.0	0.5	1.4	1.1	3.3	3.4	4.1	
Excluding incentive paid occupations ¹	149.4	154.0	155.3	0.9	1.2	0.8	4.6	4.1	3.9	
Professional and related	150.0	155.6	157.3	1.1	1.0	1.1	4.5	4.9	4.9	
Sales and office	159.4	165.3	166.3	1.1	1.1	0.6	6.0	4.8	4.3	
Excluding incentive paid occupations ¹	160.3	166.7	168.1	1.3	1.1	0.8	6.3	5.4	4.9	
Sales and related	158.3	164.1	164.5	0.9	1.1	0.2	6.3	4.6	3.9	
Excluding incentive paid occupations ¹	161.8	168.5	169.5	1.6	1.0	0.6	7.5	5.8	4.8	
Office and administrative support	158.8	164.7	166.4	1.3	1.0	1.0	5.6	5.0	4.8	
Natural resources, construction, and										
maintenance	152.6	157.9	159.7	1.1	1.1	1.1	4.7	4.6	4.7	
Construction, extraction, farming, fishing,										
and forestry occupations	152.4	157.5	159.0	1.1	1.2	1.0	4.5	4.5	4.3	
Installation, maintenance, and repair	152.9	158.5	160.6	1.1	1.1	1.3	4.9	4.8	5.0	
Production, transportation, and material										
moving	160.5	165.8	167.2	1.5	1.0	0.8	5.9	4.8	4.2	
Excluding incentive paid occupations ¹	160.1	165.6	167.0	1.5	1.0	0.8	5.9	4.9	4.3	
Production	156.7	162.4	163.6	1.6	1.0	0.7	5.9	5.2	4.4	
Excluding incentive paid occupations ¹	157.1	162.8	164.0	1.4	1.0	0.7	5.8	5.1	4.4	
Transportation and material moving	165.8	170.9	172.6	1.3	1.0	1.0	5.8	4.5	4.1	
Service occupations	168.9	175.3	177.1	1.8	1.1	1.0	8.1	5.7	4.9	
Industry and occupational group										
Goods-producing industries ²	152.4	157.7	158.6	1.1	1.1	0.6	5.0	4.6	4.1	
Excluding incentive paid occupations ¹	152.2	157.2	158.2	1.1	1.0	0.6	4.9	4.5	3.9	
Management, professional, and related	147.2	151.9	152.4	0.5	1.0	0.3	3.9	3.7	3.5	
Sales and office	159.9	168.2	168.6	0.9	1.4	0.2	6.4	6.2	5.4	
Natural resources, construction, and										
maintenance	152.1	157.2	158.7	1.1	1.2	1.0	4.4	4.5	4.3	
Production, transportation, and material										
moving	155.5	160.7	161.7	1.6	1.0	0.6	6.0	5.0	4.0	
Construction	151.9	157.6	158.7	0.8	1.3	0.7	4.7	4.6	4.5	
Manufacturing	152.5	157.5	158.4	1.2	1.0	0.6	5.2	4.5	3.9	
Management, professional, and related	148.0	152.5	153.0	0.5	0.9	0.3	3.9	3.6	3.4	
Sales and office	155.8	161.8	162.8	1.5	1.2	0.6	5.9	5.4	4.5	
Natural resources, construction, and										
maintenance	152.3	157.9	159.4	1.1	0.8	0.9	4.0	4.8	4.7	
Production, transportation, and material	155 /	160.7	1017	1.6	1.0	0.6	6.1	F 0	4 4	
moving	155.4	160.7	161.7	1.6	1.0	0.6	6.1	5.0	4.1	
Aircraft manufacturing	155.3	159.7	159.9	0.5	0.9	0.1	3.3	3.4	3.0	
Service-providing industries ³	156.9	162.3	164.0	1.2	1.2	1.0	5.3	4.6	4.5	
Excluding incentive paid occupations ¹	156.1	161.7	163.4	1.2	1.1	1.1	5.7	4.9	4.7	
Management, professional, and related	151.4	156.5	158.3	0.9	1.3	1.2	4.1	4.3	4.6	
Sales and office	159.3	164.9	166.0	1.1	1.0	0.7	5.9	4.6	4.2	
Natural resources, construction, and	152.2	150 0	161.0	1 1	1 1	1.4	5.0	47	E O	
maintenance	153.3	158.9	161.2	1.1	1.1	1.4	5.0	4.7	5.2	
Production, transportation, and material moving	165.5	170.9	172.6	1.3	1.1	1.0	5.8	4.7	4.3	
Service occupations	168.9	170.9	177.0	1.8	1.1	1.0	8.1	5.7	4.3	
Trade, transportation, and utilities	159.7	165.5	166.8	0.8	1.4	0.8	5.9	4.4	4.4	
Excluding incentive paid occupations ¹	159.7	165.4	166.9	1.2	1.4	0.8	6.1	5.0	4.4	
Wholesale trade	149.8	155.2	155.9	0.3	1.7	0.9	5.6	3.9	4.7	
Excluding incentive paid occupations ¹	151.6		158.5							
Excluding incentive paid occupations	0.101	157.2	1:00.5	1.3	1.3	0.8	6.0	5.1	4.6	

See footnotes at end of table.

Table 9. Employment Cost Index for wages and salaries, for private industry workers, by occupational group and industry — Continued
[Not seasonally adjusted]

Occupational group and industry	Index va	lue (Dec. 20	005=100)	Percent changes for						
	Sep. 2022	Jun. 2023	Sep. 2023	3-months ended-			12-	12-months ended-		
				Sep. 2022	Jun. 2023	Sep. 2023	Sep. 2022	Jun. 2023	Sep. 2023	
Service-providing industries - Continued										
Retail trade	166.1	172.3	173.9	1.0	1.2	0.9	7.3	4.8	4.7	
Excluding incentive paid occupations ¹	163.9	170.4	172.0	1.3	1.2	0.9	7.3	5.3	4.9	
Transportation and warehousing	160.8	166.0	167.6	0.9	1.2	1.0	3.7	4.2	4.2	
Utilities	157.7	163.1	164.8	0.7	1.2	1.0	3.4	4.2	4.5	
Information	149.3	155.1	155.1	1.0	0.9	0.0	4.2	4.9	3.9	
Financial activities	154.1	159.1	160.8	0.1	2.2	1.1	2.3	3.4	4.3	
Excluding incentive paid occupations ¹	152.7	158.2	159.0	0.9	1.2	0.5	5.5	4.6	4.1	
Finance and insurance	154.8	159.8	161.3	0.0	2.4	0.9	1.3	3.2	4.2	
Credit intermediation and related										
activities	153.4	157.8	160.3	-0.9	1.7	1.6	-2.1	1.9	4.5	
Excluding incentive paid	455.4	400.0	404.0				0.4	F 0		
occupations ¹	155.4	160.8	161.8	1.4	0.9	0.6	6.1	5.0	4.1	
Insurance carriers and related activities	152.9	158.8	160.0	0.7	1.5	0.8	4.9	4.6	4.6	
Excluding incentive paid occupations ¹	148.9	154.8	155.4	0.5	1.3	0.4	4.4	4.5	4.4	
Real estate and rental and leasing	151.3	156.3	158.5	0.9	1.2	1.4	6.7	4.2	4.8	
Excluding incentive paid occupations ¹	155.9	161.2	162.8	0.8	1.2	1.0	6.3	4.2	4.4	
Professional and business services	155.9	160.6	162.4	1.3	0.7	1.1	5.1	4.4	4.2	
Professional, scientific, and technical	100.0	100.0	102.1	1.0	0.7		0.1			
services.	156.9	161.1	162.8	1.4	0.8	1.1	4.7	4.1	3.8	
Administrative and support and waste										
management and remediation services	158.5	163.8	165.5	1.3	0.8	1.0	6.4	4.7	4.4	
Education and health services	153.3	159.0	161.4	1.6	1.0	1.5	5.7	5.4	5.3	
Educational services	148.9	152.3	155.5	1.8	0.5	2.1	4.3	4.1	4.4	
Junior colleges, colleges, universities,										
and professional schools	147.1	149.7	152.7	1.9	0.5	2.0	3.7	3.7	3.8	
Health care and social assistance	154.2	160.4	162.7	1.5	1.1	1.4	6.1	5.6	5.5	
Hospitals	154.3	161.0	162.8	1.4	1.1	1.1	6.0	5.8	5.5	
Nursing and residential care facilities	157.4	163.6	166.4	2.1	1.1	1.7	7.8	6.2	5.7	
Nursing care facilities ¹	156.2	163.0	165.9	2.2	1.3	1.8	7.6	6.6	6.2	
Leisure and hospitality	171.1	177.3	178.8	1.8	1.1	0.8	7.5	5.5	4.5	
Accommodation and food service	174.7	181.3	182.4	1.7	1.3	0.6	7.7	5.5	4.4	
Other services, except public administration	157.9	164.0	165.8	1.2	1.4	1.1	5.2	5.1	5.0	

¹ The index for this series is not strictly comparable with other series in this table.

SOURCE: U.S. Bureau of Labor Statistics, National Compensation Survey

² Includes mining, construction, and manufacturing.

³ Includes the following industries: wholesale trade; retail trade; transportation and warehousing; utilities; information; finance and insurance; real estate and rental and leasing; professional and technical services; management of companies and enterprises; administrative and waste services; educational services; health care and social assistance; arts, entertainment and recreation; accommodation and food services; and other services, except public administration.